	ons															LI	NKS	
Cash Flow Projection	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,													 				
Year 1														 	_			
fear	D	ala a Dan Unit				1					Tou Fot			 	_			
		cing Per Unit				Loan Cal	culator				Tax Esti	mates		 	_			
	nstall and Ma Nonths	aintain o	\$35		oan Amount:													
	Consultation	(Hourly)	\$45		nterest Rate:					Federal Tax R	ato		30.00%					
	Design (Hour		\$45		erm in Years					WA State B&C			2.00%		_			
	nstallation a		\$45		oan Payment			0		WA State Date	Tax nate		2.00 /8		_			
	Management		745		oann aynnenn			0										
													Projected					
Sales Units: STARTUP	Jan 2018	Feb 2018	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Totals					
Install and	10	10	10	20	20	20	20	20	20	15	10	10	185					
Maintain 6																		
Months																		
Consultation (Hourly)	10	10	20	30	25	20	20	20	20	20	10	10	215					
Design	20	20	20	25	20	15		-	10	10	20	20	190	 				
(Hourly)	20	20	20	2 2	20	c,	2	2	10	10	20	20	190					
Installation	5	10	0	15	20	20	20	20	20	10	5	5	150					
and																		
Management																		
(Hourly)														 				
Monthly Hours / Four Weeks	11	13	13	23	21	19	16	16	18	14	11	11		 				
Sales Dollars:	tarra	far	Contract of	Constant of	6707.0	6.000	6	6	6	6	Core -	tor	t (175 0	 				
Install and Maintain 6 Month		\$350.00	\$350.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$700.00	\$525.00	\$350.00	\$350.00	\$6,475.00	 				
Consultation (Hourly)	\$450.00	\$450.00	\$900.00	\$1,350.00	\$1,125.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$450.00	\$450.00	\$9,675.00	 				
Design (Hourly)	\$900.00	\$900.00	\$900.00	\$1,125.00	\$900.00	\$675.00	\$225.00	\$225.00	\$450.00	\$450.00	\$900.00	\$900.00	\$8,550.00	 				
Installation and Management	\$225.00	\$450.00	\$0.00	\$675.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$450.00	\$225.00	\$225.00	\$6,750.00	 	_			
													\$0.00	 				
Total Sales	\$1,925.00	\$2,150.00	\$2,150.00	\$3,850.00	\$3,625.00	\$3,175.00	\$2,725.00	\$2,725.00	\$2,950.00	\$2,325.00	\$1,925.00	\$1,925.00	\$31,450.00	 	_			
															_			
Other Cash Infows:													0	 	_			
GI Bill O	0	0	1,600	800	1,600	1,600	800	1,600	1,600	0	0	0	9,600					
Other Cash O	0	0	0	0	0	0	0	0	0	0	0	0	0	 	_			
														 	_			
	\$1,925.00	\$2,150.00	\$3,750.00	\$4,650.00	\$5,225.00	\$4,775.00	\$3,525.00	\$4,325.00	\$4,550.00	\$2,325.00	\$1,925.00	\$1,925.00	\$41,050.00					
Flowing In \$250.00														 				
\$3,000.00																		
Cash Outflows: STARTUP	Jan 2018	Feb 2018	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Totals					
Accounting Fee: \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Advertising and \$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$260.00					
B&O Taxes Stat \$0.00	\$38.50	\$43.00	\$43.00	\$77.00	\$72.50	\$63.50	\$54.50	\$54.50	\$59.00	\$46.50	\$38.50	\$38.50	\$629.00			ht	tp://dor.wa http://apps	<u>s.le http</u>
B&O Taxes Olyr \$0.00	\$3.85	\$4.30	\$4.30	\$7.70	\$7.25	\$6.35	\$5.45	\$5.45	\$5.90	\$4.65	\$3.85	\$3.85	\$62.90					
Computer/Internet																		
Dues \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Equipment \$430.00	\$0.00	\$0.00	\$0.00	\$350.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00					
Health Insuranc \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Insurance, haza \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Licenses, permi \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Licenses, permi \$0.00 Maintenance \$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
	\$0.00				\$25.00	\$25.00	\$25.00	\$50.00	\$25.00	\$25.00	\$25.00	\$50.00	\$425.00					
Maintenance \$0.00	\$0.00 \$25.00	\$25.00	\$25.00	\$50.00				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00					
Maintenance\$0.00Memberships\$0.00		\$25.00	\$25.00 \$0.00	\$50.00 \$0.00	\$0.00	\$0.00	\$0.00											
Maintenance\$0.00Memberships\$0.00Office Supplies\$50.00	\$25.00		\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00	\$300.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Sur \$0.00	\$25.00	\$25.00				\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$360.00 \$0.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Sup \$0.00 Rent or Lease P \$360.00	\$25.00 \$0.00	\$25.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00										
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00	\$25.00 \$0.00 \$0.00 \$0.00	\$25.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00	\$25.00 \$0.00 \$0.00 \$0.00 \$0.00	\$25.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00 Vacation, holidi \$0.00	\$25.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$25.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$50.00	\$0.00 \$0.00 \$0.00 \$600.00					
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Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00 Vacation, holid: \$0.00 Vehicle Expens \$50.00 Wages \$0.00	\$25.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$25.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00	\$0.00 \$0.00 \$6000 \$650.00 \$0.00 \$0.00					
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Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Su \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00 Vacation, holid \$0.00 Vehicle Expens \$50.00 Wages \$0.00 Loan Payment \$0.00 Loan Payment \$0.00 Owner's Draw \$0.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$600.00 \$600.00 \$0.00 \$0.00 \$0.00 \$16,800.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00 Vacation, holidi \$0.00 Vehtcle Expens \$0.00 Other \$0.00 Loan Payment \$0.00 Owner's Draw \$0.00 Capital Expendi \$0.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$600.00 \$650.00 \$0.00 \$0.00 \$0.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Telephone \$0.00 Unemployment \$0.00 Vacation, holidi \$0.00 Vales \$50.00 Wäges \$0.00 Other \$0.00 Loan Payment \$0.00 Capital Expend \$0.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$5.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$600.00 \$650.00 \$0.00 \$0.00 \$16,800.00 \$0.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stal \$0.00 Component \$0.00 Unemployment \$0.00 Vacation, holidi \$0.00 Vehicle Expens \$50.00 Other \$0.00 Other \$0.00 Owner's Draw \$0.00 Capital Expendi \$0.00 Total Cash Out \$910.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,615	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$600.00 \$600.00 \$0.00 \$0.00 \$0.00 \$16,800.00					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Su \$0.00 Rent or Lease P \$360.00 Sales Tax - stat \$0.00 Sales Tax - stat \$0.00 Unemployment \$0.00 Vacation, holidi \$0.00 Vacation, holidi \$0.00 Vehicle Expens \$0.00 Other \$0.00 Loan Payment \$0.00 Owner's Draw \$0.00 Capital Expendi \$0.00 Total Cash Out \$910.00	\$25.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,40	\$25.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,600 \$1,600 \$1,600 \$0.00 \$1,600 \$0.00 \$1,600 \$0.00 \$1,600 \$0.000 \$0.0000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.000 \$0.00000 \$0.00000 \$0.00000 \$0.0000000 \$0.00000000	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,405	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,407.00\$\$1,407.0	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$600.00 \$650.00 \$0.00 \$0.00 \$0.00 \$16,800.00 \$0.00 \$20,567					
Maintenance \$0.00 Memberships \$0.00 Office Supplies \$50.00 Production Suj \$0.00 Rent or Lease P \$360.00 Sales Tax - stal \$0.00 Sales Tax - stal \$0.00 Component \$0.00 Unemployment \$0.00 Vacation, holid: \$0.00 Vehicle Expens \$50.00 Other \$0.00 Other \$0.00 Owner's Draw \$0.00 Capital Expendi \$0.00 Total Cash Out \$910.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00	\$25.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$0.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,615	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,400.00 \$1,400.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$1,407 \$0.00 \$1,407 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 \$1,400.00 \$0.00 	\$0.00 \$0.00 \$600.00 \$650.00 \$0.00 \$0.00 \$16,800.00 \$0.00					

	alance	13,953	14,511			-,+	8,682	9,846	11,792	13,910	14,001	13,817	13,616	13,616				
				PF	ROJECTIONS	5 FOR YEAR	2											
Cash Flow	/ Drojecti	one																
Edible Landsca		UIIS																
Year 2																		
		Pr	icing Per Un	it:			Loan Cal	culator				Tax Est	imates					
		Install and M		\$35		Loan Amount:												
		Consultation Design (Hour	-	\$45 \$45		Interest Rate: Term in Years					Federal Tax F WA State B&			30% 2.000%				
		Installation a		\$45		Loan Payment			0		WA State Do			2.000 %				
		Management	(Hourly)			-												
														Projected				
Sales Units:	STARTUP	Jan 2019	Feb 2019	Mar 2018	Apr 2018	May 2018	Jun 2018	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Dec 2018	Totals				
Install and Maintain 6 M		10	10	15	25	30	25	25	25	20	20	15	10	230				
Consultation		10	10	20	30	25	20	20	20	20	20	10	10	215				
and Design																		
(Hourly) Design		20	20	20	25	20	15	5	5	10	10	20	20	190				
(Hourly)				20				2	,			20	20					
Installation and		5	10	10	15	20	20	20	20	20	10	5	5	160				
Management																		
(Hourly)	/ Four Most		12		24	24	20	10	10	10		12						
Monthly Hours Sales Dollars:	/ Four Week:	11	13	16	24	24	20	18	18	18	15	13	11					
Install and Main	ntain 6 M	\$350.00	\$350.00	\$525.00	\$875.00	\$1,050.00	\$875.00	\$875.00	\$875.00	\$700.00	\$700.00	\$525.00	\$350.00	\$8,050.00				
Consultation ar	d Design (Ho		\$450.00	\$900.00	\$1,350.00	\$1,125.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$450.00	\$450.00					
Design (Hourly) Installation and		\$900.00 \$225.00	\$900.00	\$900.00	\$1,125.00	\$900.00	\$675.00	\$225.00	\$225.00				\$900.00	\$8,550.00 \$7,200.00				
Installation and	Managemen	\$225.00	\$450.00	\$450.00	\$675.00	\$900.00	\$900.00	\$900.00	\$900.00	\$900.00	\$450.00	\$225.00	\$225.00	\$7,200.00				
Total Sales		\$1,925.00	\$2,150.00	\$2,775.00	\$4,025.00	\$3,975.00	\$3,350.00	\$2,900.00	\$2,900.00	\$2,950.00	\$2,500.00	\$2,100.00	\$1,925.00					
Other Cash Inf GI Bill	ows:	0	0	0	0		0	0	0	0	0	0	0	0				
Other Cash	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
Total Cash Flowing In	\$0.00	\$1,925.00	\$2,150.00	\$2,775.00	\$4,025.00	\$3,975.00	\$3,350.00	\$2,900.00	\$2,900.00	\$2,950.00	\$2,500.00	\$2,100.00	\$1,925.00	\$33,475.00				
i loning in																		
Cash Outflows Accounting Fee	STARTUP \$0.00	Jan 2019 \$0.00	Feb 2019 \$0.00	Mar 2018 \$0.00	Apr 2018 \$0.00	May 2018 \$0.00	Jun 2018 \$0.00	Jul 2018 \$0.00	Aug 2018 \$0.00	Sep 2018 \$0.00		Nov 2018 \$0.00	Dec 2018 \$0.00	Totals \$0.00				
Advertising and	\$20.00	\$20.00	\$20.00	\$20.00			\$20.00	\$20.00	\$20.00	\$0.00	\$20.00	\$20.00	\$20.00	\$260.00				
B&O Taxes Stat	\$0.00	\$38.50	\$43.00				\$67.00	\$58.00	\$58.00	\$59.00		\$42.00	\$38.50	\$669.50				
B&O Taxes Oly	\$0.00	\$3.85	\$4.30			\$7.95	\$6.70	\$5.80	\$5.80	\$5.90	\$5.00	\$4.20	\$3.85	\$66.95				
Computer/Inter	net \$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
Dues Equipment	\$430.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$780.00				
Health Insurance	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
Insurance, haza	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00				
Licenses, permi	\$0.00	\$0.00	\$0.00				\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00		 		
	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				
Maintenance	\$50.00	\$25.00	\$25.00				\$25.00	\$25.00	\$50.00	\$25.00		\$25.00	\$50.00	\$425.00				
		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
Maintenance Memberships Office Supplies Production Sup	\$0.00	A	\$0.00 \$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00				
Maintenance Memberships Office Supplies Production Sup Rent or Lease P	\$0.00	\$0.00		\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - star	\$0.00 \$0.00	\$0.00					\$0.00	\$0.00	\$0.00	\$0.00								
Maintenance Memberships Office Supplies Production Sup Rent or Lease P	\$0.00		\$0.00 \$0.00 \$0.00		\$0.00	\$0.00			\$50.00	\$50.00								
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - stai Telephone Unemployment Vacation, holida	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00			\$50.00	\$50.00	\$50.00				\$50.00	\$650.00				
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - star Telephone Unemployment Vacation, holid Vehicle Expense	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$50.00 \$50.00	\$0.00 \$0.00 \$50.00 \$50.00	\$0.00 \$50.00 \$50.00	\$50.00 \$50.00	\$50.00 \$50.00	\$50.00	\$50.00	\$50.00	\$50.00								
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - stat Telephone Unemployment Vacation, holid Vehicle Expense Wages	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00	\$0.00 \$50.00 \$50.00 \$0.00	\$50.00 \$50.00 \$0.00	\$50.00 \$50.00 \$0.00	\$50.00 \$0.00	\$50.00 \$0.00	\$50.00 \$0.00	\$50.00 \$0.00	\$0.00	\$0.00	\$0.00					
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - star Telephone Unemployment Vacation, holid Vehicle Expense	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00	\$0.00 \$50.00 \$50.00 \$0.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00	\$50.00	\$50.00	\$50.00 \$0.00	\$50.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00				
Maintenance Memberships Office Supplies Production Supp Rent or Lease P Sales Tax - star Telephone Unemployment Vacation, holidi, Vehicle Expenso Wages Other	\$0.00 \$0.00 \$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00	\$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00				
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - sta Telephone Unemployment Vacation, holid Vehicle Expense Wages Other Loan Payment	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$16,800.00				
Maintenance Memberships Office Supplies Production Sup Rent or Lease P Sales Tax - stat Telephone Unemployment Vacation, holid Vehicle Expensi Wages Other Loan Payment Owner's Draw	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00 	\$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$50.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$1,400.00 \$0.00	\$0.00 \$0.00 \$16,800.00 \$0.00				

Net Cash Flow	-550	338	558	1,169	992	1,220	792	484	466	518	210	-64	-201	4,216			
Plus Beg. Cash	Balance	20,097	34,050						19,167	19,633	20,151	20,361	20,298				
Ending Cash Ba	lance	34,050	34,608	15,680	16,672	17,891	18,683	19,167	19,633	20,151	20,361	20,298	20,097	20,097			
	Expansion Item			Costs													
	Small Greenhous	\$600.00		\$600.00													
	Seeds and Starts	\$200.00		\$200.00													
	Soil	\$200.00		\$200.00													
3	Pots and bags	\$100.00		\$100.00													
5	Irrigation equipm	\$150.00	1	\$150.00													
1	Land (1/4 acre)		1	\$0.00													
			Total Expansion														