

Week 7 of my winter SOS course I focused on reading Huxley's Tree-Crop Interactions, figuring out where I stood in the course, and figuring out the Biscay rd farm deal. I've completed 40 hours this week, and in all, I feel pretty good. My business plan is getting started, I've put together a piece of advertisement for it, and I'm confident I'll be getting clients soon.

Tuesday started in the computer lab with the Zotero workshop. I spent this time learning that zotero doesn't work for me because I don't have the hardware for it. I have a decent bibliography making and recording system and I'm willing to stick with it. I spent an hour tuesday reorganizing my blog's log. Then I spent five hours on my business plan, specifically on making a sample contract, balance sheet, profit and loss statement, and working on my cashflow projections. More information on those can be found [here](#). I'm going to redo my contract next week (w8), so look for it then.

I met with Sarah on Wednesday and she and I came to a happy medium for where I stand in the class. She gave me good advice on what I should do with the Biscay property negotiations. I read Huxley for an hour. It's an incredibly technical book. I worked on my business plan for a few hours doing mainly market research and revisions.

I went to the E4E class on thursday, the details of which can be found [here](#). I read Huxley for a few hours and also worked on my practice advertisement. Tell me what y'all think of [it](#). I talked to a fellow farmer colleague of mine, Rick B. He gave me more advice on the Biscay farm deal. He knows the property owners personally and I agreed with everything he thought about the deal.

Friday I edited my cash flow spreadsheet to better reflect what I have in mind. I edited the fliers advertisement, I blogged about the thursday evening E4E class.

Saturday I finally spoke to the Biscay farm property owners. The negotiations have come to a close, I think. I'm not going to take the job because there wasn't enough equity for me.

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SOS - E4E Edible Landscaping
Week in Review, Week 7

While they did give a counter-offer, I don't have a good feeling about it overall, so I'm saying no. It's important to pay yourself what you're worth. I'm able to say no because I'm making my own business, the edible landscaping business. This exactly why I have this business to fall back on: I know my worth, I'll pay myself what I'm worth. I don't trust anybody to pay me what I know I'm worth. So I choose to take that responsibility away from my would-be bosses and give it to myself instead. I refuse to abuse my body in the name of capitalism. I've learned in E4E that there is a market at every economic level for my product. If I want to be paid more I just need to find people with money who are interested in my services. The Biscay farm property owners have offered to disperse my fliers and business cards to their colleagues, as those are my targeted demographic. I might just take them up on it. I also revised my business plan on saturday. I looked into plant growth curves and production possibility frontiers, of which I've spoken about previously [here](#). I didn't find anything too promising, but there are a few articles I would like to read based on these subjects.

Sunday I finished chapter 4 in Huxley, wrote my UD Reading Review and my Weekly Review. Next week I'll get to advertising my business through the fliers, preparing for next quarter, read a few articles and chapters out of Huxley, focus on some plant cards, and do my E4E homework. Wish me luck!

Until next week!

Shani A